

# Ahmadreza Mostajabi

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## Education

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### London Business School

PhD, Strategy and Entrepreneurship

Sep 2020 - 2025 (expected)

### Sharif University of Technology

M.Sc, Business Administration

Sep 2016 - Aug 2018

### Shiraz University

B.Sc, Computer Software Engineering

Sep 2012 - Aug 2016

## Research Interests

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- Competitive and Innovative Dynamics
- Platform Strategy

## Selected Research Projects

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### Competing with the Platform: Complementor Positioning and Cross-Platform Response to Entry

- Accepted at Strategic Management Journal
- In collaboration with Prof. Aldona Kapacinskaite (Bocconi)

### Myopic Expansions on Platforms: Evidence From Mobile Application Markets

- R&R at Administrative Science Quarterly
- In collaboration with Prof. Keyvan Vakili (LBS) and Prof. Aldona Kapacinskaite (Bocconi)

### Competition Perception: How Homogeneity Shapes

### Competition and Innovation Dynamics in Platform Markets

- Job Market Paper
- Best Paper Nomination at AOM TIM Division (2023)

## Accepted Conferences and Seminars

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- European Digital Platform Research Network (EU-DPRN) Summit 2024
- Consortium on Competitiveness and Cooperation (CCC) 2024
- Strategy Science 2023
- Academy of Management 2022-2023-2024
- DRUID 2022-2023
- Transatlantic Doctoral Conference 2022(Conference Lead)-2023
- Bocconi's Platform Paper Development Seminar 2022
- BU Platform Conference 2022-2023
- Strategic Management Society 2022-2023-2024

## Honors and Awards

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- Sharif University's Top Educational Student; 2017
- Shiraz University CSE Department's Top Student; 2016
- Iran National Elites Foundation's Educational Award; 2016
- Direct entrance to Sharif University's Masters program by being exempt from entrance exam; 2016

## Teaching Experiences

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<b>Developing Strategy for Value Creation</b>		<b>London Business School</b>
Lead Tutor	2022, 2023, 2024	
<b>Digital Strategy</b>		<b>London Business School</b>
Teacher Assistant	2022, 2023, 2024	
<b>Core Strategy</b>		<b>London Business School</b>
Teacher Assistant	2021, 2022, 2023	
<b>Change Management</b>		<b>Sharif University of Technology</b>
Teacher Assistant	2019, 2020	
<b>Platform Strategy</b>		<b>Sharif University of Technology</b>
Teacher Assistant	2018	
<b>Organizational Behavior</b>		<b>Sharif University of Technology</b>
Teacher Assistant	2017	
<b>Principles of Programming</b>		<b>Shiraz University</b>
Teacher Assistant	2013, 2014	
<b>English as a Second Language</b>		<b>BLI</b>
Teacher	2015, 2016	

## Ad hoc Reviewer

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- Organization Science Journal
- Research Policy Journal
- Academy of Management Conference
- Strategic Management Society Conference
- DRUID Conference

## Selected Work Experiences

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<b>Senior Product Manager - Snapp!</b>	<b>Feb 2019 – July 2020</b>
Core Product Manager of Snapp, Largest Ride-hailing Platform in the Middle-East	
<b>Product Manager - NoticeMe IM</b>	<b>2016 – 2017</b>
Co-founder and Product Manager of NoticeMe, an instant messaging, multi-platform application designed for Shiraz University, under supervision of Dr. Farshad Khunjush	

## Extra-Curricular Activities

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<b>TADC Conference</b>	<b>2022</b>
London Business School - Conference Lead	
<b>PhD Student Representative - SE Department</b>	<b>2022</b>
London Business School	
<b>BTIU Conference</b>	<b>2013-2015</b>
Shiraz University - President 2015	
<b>Scientific Association</b>	<b>2013-2015</b>
Shiraz University, CSE Department - Core Member of the Association	